Fannie Mae Fails to Maintain Foreclosures in African American and Latino Neighborhoods in Gary, Indiana

South Suburban Housing Center

18220 Harwood Ave # 1, Homewood, IL 60430

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Fannie Mae REO Investigations in 38 Metropolitan Areas



Fannie's Mission for REOs

"At Fannie Mae, the mission of the Fannie Mae Property Maintenance team is to ensure the quality of our REO property maintenance services, consistently producing best-in-class, market-ready properties and maintaining them until removal from our inventory."

- Found on Homepath.com

Fannie Mae's Field Services Checklist

FannieMae

Field Services Checklists

Initial Services and Monthly Maid Services Checklist

Fannie Mae expects each property to look its best at all times and be in "market ready" condition. The steps below are all required and are part of the services Fannie Mae expects to be performed and maintained by the Field Service Company at each property:

Entry Way:

Floor swept/mopped

- Cobwets removed from corners/ceiling
- Baseboards, walls wiped down Light fixtures, switch and outlet covers wiped down

rm door glass cleaned

- Living RoomFamily Room/Bedrooms/Enclosed Porch:

 Floor swept/mopped or carpet vacuumed

 Cobwets removed from corners/ceiling
- Baseboards, walls wined down
- Light fixtures, switch and outlet covers wiped down
- interior windows clean, window sills wiped of
- Door frames free of dust Firestage cleaned out (if applicable)
- Ceiling fan blades clean
- Closer floors swept/mopped or carpel vacuumed

- Stove/oven, microwave, dishwasher, refrigerator cleaned (inside and
- Floor swept and mopped
- Interior windows cleaned, window sills wiped off
- Countries riego
- Cabinets and drawers cleaned and debris removed
- Cobwebs removed from corners/ceiling Baseboards, walls wiped down
- Light Sytures, switch and outlet covers wined down

Aathmoses:

- Floor swept/mopped or carpet vacuumed
- Cobwets removed from comers/ceiling Baseboards, walls wiped down
- Light fatures, switch and outlet govers wined down
- Interior windows clean, window sits wiped off Door frames free of dust
- Sinks and faucets clean
- Tollets clean
- Tub/shower and surrounding area clean, free of any dust Mirrors, cabinets, drawers, shelves clean

Garage/Porches/Deck Areas/All Paved Surfaces:

- All leaves, sticks, and any other debris removed
- Cobwebs removed from comers/ceiling, if applicable

Remove all old servicer stickers and notices at initial services.

- Ensure sump pump check valve is operational. Rentacement of ingoerable sumo rumo.
- Replacement of any missing, damaged or non-functioning light bulb
- (excludes décor buibs).
- Ensure all batteries are not chirping in smoke and CO detectors. Ensure all safety issues are addressed (see Safety Hazard Checklist). Provide service-dated air festeners in all wet areas (bathroom, kitchen,

Broker Checklist

When performing weekly property inspections, the following Broker-related:

- Property is secure and locked.
- Lockbox is present and coded correctly and additional marketing lock-Keys are present in lockbox.

 Company signage is posted and marketing materials are present.
- Weekly inspections include date stamped photos for verification of any condition changes.
- Utilities are turned on unless not warranted or unsafe to do so.
- Ensure all debris/mailings/door drops are removed from entry way/porch
- Confirm interior and exterior maintenance is satisfactory. Follow all expectations as indicated in the Farmie Mae REO Sales Guide.

Safety Hazard Checklist

When performing services (initial and ongoing) on all Fannie Mae properties, each Field Service Company is asked to immediately check for common safety hazards that may be found. All companies are to ensure these hazards are identified and resolved on their inspections. Some of the common safety hazards the Field Service Companies are asked to remediate include:

- Windows/Doors:

 Domove any broken glass.
- Secure and/or board any exposed windows, doors or openings.

Electrical Items:

- Secure or replace missing or damaged switch plates or outlet covers.
- Replace missing, broken or non-functioning light builts (excludes décor builts). Secure loose light fixtures and ceiling fans.

. Rentage or secure missing or broken stens Replace or secure missing or loose handralls.

Porch/Deck/Patio:

- Replace or secure missing or loose steps.
- Replace or secure missing or loose handrails.

Laien:

Fill large, open holes in ground with dirt.

Repair any bip hazards (wiring or similar items at low level).

. Ensure perimeter fence is stable and all gates are locked. Repairing or re-

- placing fence is a bid item. Ensure hot hubbapa is drained and covered if no fence is present. (This is a
- hid item.) Interior/Exterior Walt
 - Remove all hooks and/or nails from doors, walts or ceilings.

Secure loose cabinets, cabinet doors, drawers or countertoos.

Winterization (during season): Post acorporate winterization stickers and zip tie the water shutoff valve.

- Additional items:

 Cap exposed gas and/or water lines with correct type of cap and cap size.
- install battery-operated CO and smoke detectors (per local code). Hardwidetectors, if sequired by code, will be a bid item.
- Strap water heaters (CA and where state or local ordinances apply).
 Secure out-buildings with pad lock, if missing.

Fannie Mae expects each property's exterior to be in compliance with local codes and ordinances year round, as well as the exterior to look its best to remain competitive in the market. Exterior services include:

- · Pick up trash/debris.
- Mow grass and remove clippings from sidewalks, driveways and tawns
- Knock down and treat weeds as needed in all rock-scaped areas (partial or complete).
 Weeds trimmed from fence lines, foundation of home, driveways and flower
- beds without damaging existing plants or flowers. Edge driveways, walkways and sidewalks.
- Trim street view shrubs and small omamental trees as needed. Remove-
- Trim all overgrown shrubs from all exterior entrances and walkways.

 Remove all fallen leaves, dead shrubs, plants, or small ornamental trees.
- Ensure all real estate signage is properly secured and showing appropriately

NOTE: Brokers must direct and provide approval to the Field Services Company on all properties with greater than one (1) acre of lawn for the type of cut (full-cut or permeter-cut), as well as the frequency of service needed for the acreage. Perimet cut is defined as: five (5) feet sunpunction all entry points to property, driveways. away from the main dwelling, it is at broker discretion if a perimeter cut is needed around that structure.

Snow Removal Checklist

Fannie Mae expects all snow removal to be in compliance with all local codes and ordinances. Snow removal service includes:

Remove snowfice from steps, driveway, and walkways, including sidewalk in front of property and ensure access to parking area (garage, carports, etc.). Apply salt or melting agent on all cleared areas including steps, driveway, and walkways, including sidewalk in front of property.

2012

Checklist



2015 Checklist

These lists are essentially the same and detail what Fannie Mae says it will do to maintain its foreclosures.

A FannieMae

Initial Services and Monthly Maid Services Checklist

Fannie Mae expects each property to look its best at all times and be in 'market ready' condition. The steps below are all required by Fannie Mae and expected to be performed and maintained by the Field Service. Company at each property:

- Entry Way:
- Cobwets removed from corners/celling.
- Baseboards, walls wiped down Light listures, switch and outlet covers wiped down
- Storm door glass cleaned
- Living Roam/Family Roam/Endrooms/Enclosed Parch:

 Floor swept/mapped or carpet viscus/med:

 Cobwets removed from corners/selling
- Baseboards, waits wiped down Light fixtures, switch and outlet covers wiped down
- Fireplace deaned out (if applicable)
- Celling fan blades clean Closel floors swept/mopped or carpet vacuumed
- Kidohani
- Stoveloven, microwave, dishwasher, rehigerator cleaned (inside and out). Appliance not to be removed without Agent permission and docu-
- Floor swept and mopped Interior windows cleaned, window sits wiped of
- Counters clean
- Cabinets and drawers cleaned and debris removed Cobwets removed from corners/ording
- Baseboards, walls wiped down Light fistures, switch and outlief covers wiped down

- Floor swept/mopped or carpet vacuumed Cobwebs removed from corners/celling
- Baseboards, walls wiped down. light fixtures, switch and outlet covers wiped down-
- Interior windows clean, window sills wiped off Door frames free of dust
- Sirks and faucets clean
- Colleta clean
- Tub/shower and surrounding area clean, free of any dust
 Minors, cabinets, drawers, shelves clean.
- Attic/Crawl Scace:

Garage/Porches/Deck Areas/All Paved Surfaces:

- Swept time of details

 All leaves, slicks, and any other details removed
- Cobwebs removed from corners/celling, if applicable Additional items:
- Remove all old servicer stickers and notices at initial services.
 Cover offensive interior graffis.
 Ensure sump pump check valve is operational.

- control storing before control where is approximately controlled to the control of the control o

Listing Agent Checklist

- When performing weekly properly inspections, the following Listing Agent-related items are expected:
- Ensure entire properly is secure and looked, including padiocks on gates and outbuildings, if required.
 Ensure lockbox is present and coded correctly and additional marketing.
- ockbox present. Ensure keys are present in lockbox. Ensure company signage and HomePath sider are posted and marketing materials are present.
- Perform weekly inspections and include date stamped photos for verifcation of any condition changes. Ensure Utilities are turned on unless not warranted or unsafe to do so.
- area. Confirm interior and exterior maintenance is satisfactor
- Follow all expectations as indicated in the Fannie Mae REO Sales Quide.

When performing services (initial and oncoing) on all Farmir Mae properties. remon performing services (mean and dispung) on an 4 remon proper servi-each Field Service Company is asked to immediately check for common safety hazards that may be found in the intention or extensor. All Field Services Compa-ness are to ensure these hazards are identified and resolves. Common safety hazards the Field Service Companies are asked to remediate include

Whidows Coors: · Remove any broken place.

Safety Hazard Checklist

- Secure and/or dear board any exposed windows or openings. Replace all masing/broken extenor doors.

Field Services Checklists

- Electrical home:
- Discure or replace massing or damaged switch plates or outlet covers. Replace missing electrical panel covers.
- Cap all exposed witing.
 Replace missing, broken or non-functioning light bulbs (includes obcor bulbs).
 Secure loose light fetures and ceiling fairs.
- Replace or secure missing or truken steps.
 Replace or secure missing or bone handralis.
- Replace or senses messing floor sent powers or open holes. Ramove or secure all indoor trip hazards.
- Remove exposed carpet tack strips and nails.
- Porch/Deck/Parte:
 Replace or secure massing or loose steps.

- Repair any trip hazants (wiring or similar farms at low level). Replace ressure, broken or non-functioning light builts on first level of the extensor of the property.
- Replace messing/broken light futures at all extentor entries to properly.
- Provide minor guiter repairs, minor dock repairs, paint over exterior graffs, rest-tach hanging shutters, and power wish when needed. Ensure pertineter hance is stable and all galos are locked. Provide minor funce repairs. Replacing funce is a fad fam.
- Ensure hor subispa is drained and covered if no tence is present. (This is a bid
- InterporExtensor Walt Remove all hooks another nails from doors, walls or ceilings.
- Secure loose cabinets, cabinet doors, drawers or counter
- Vibritertration (sturing season):

 Post appropriate wintertration stockers and zip to the water shutoff valve.
- . Cap exposed gas and/or water lines with correct type of cap and cap size.

Install ballery-operated CO and smoke detectors (per local code Sings water heaters (where state or local ordinances apply).

ure out-buildings with particols, if miss

- **Exterior Services Checklist**
- Fannie Mae expects each property's exterior to be in compliance with local codes and ordinances year round, as well as the exterior to took its best to remain compretitive in the market. Exterior services include:
- Removal of trastridebris. Cut grass and remove dippings from sidewalks, driveways and lawns (front, back, and sides).
- Knock down, remove, and treat weeds as needed in all rock-scaped areas.
- Trim weeds/overgrowth from fence lines, foundation of homelother structures, driveways and flower beds without damaging existing plants or flowers. Edge divieweys, walkinays and sidewalks.
 Remove all non-decorative vegetation attached to structure (including hanging
- vires). Hodge all shrubs and small anamental trees on ordine properly, and ensure overlignow shrubs are hedged and immined from all extends entirely and walk-wally, as well as believe whether with as a appropriate. Planove all shrub and graits (dispings, sillen leaves, dead shrubstylands/mall contamental frees from the property.
- Clear all walkways and sidewalks of clapmus and diff.

Emsure at detribitratings/door drops/totwets are removed from all entry ways/ coord-areas. Ensure all real estate signage is properly secured and showing appropriately

NOTE: Agents must direct and provide approval to the Field Services. Company on all properties with greater than one (1) acre of lawn on the tre-quency of service needed for the acreage.

Fannie Mae expects all snow removal to be in compliance with all local codes, and ordinances. Snow removal service includes:

Remove snowice from all entries to the property.

Remove stroketic from steps, differency, and wallways, including sidewalk in trant of properly and ensure access to parking area (sprange, calports, etc.). Schaulkon any not be pushed up to the property or garage blocking access. Apply salt or melting apent on all cleaned areas including steps, driveway, and sallways, including schedule in time of property.

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Exterior Services Checklist

Fannie Mae expects each property's exterior to be in compliance with local codes and ordinances year round, as well as the exterior to look its best to remain competitive in the market.

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- Removal of trash/debris.
- Cut grass and remove clippings from sidewalks, driveways and lawns (front, back, and sides).
- Knock down, remove, and treat weeds as needed in all rock-scaped areas.
- Trim weeds/overgrowth from fence lines, foundation of home/other structures, driveways and flower beds without damaging existing plants or flowers.
- Edge driveways, walkways and sidewalks.
- Remove all non-decorative vegetation attached to structure (including hanging vines).
- Hedge all shrubs and small ornamental trees on entire property, and ensure overgrown shrubs are hedged and trimmed from all exterior entrances and walkways, as well as below window sills as appropriate.
- Remove all fallen leaves, dead shrubs/plants/small ornamental trees from the property.
- □ Clear all walkways and sidewalks of clippings and dirt.
- Ensure all real estate signage is properly secured and showing appropriately.
- Ensure all debris/mailings/door drops/cobwebs are removed from all entry ways/porch areas.
- Property is secured and locked.
- Confirm interior and exterior maintenance is satisfactory.

HomePath.com Maintenance

Fannie Mae has also provided its vendors with the authority to immediately perform additional services, without obtaining prior approval up to specified dollar thresholds as conditions at the property warrant, including, but not limited to:

- Installation of exterior doors if damaged or missing (instead of using temporary securing materials);
- Exterior porch light replacement if damaged or missing;
- ☐ Finished handrails/guardrails (instead of temporary replacements);
- □ Deck and wooden step repairs;
- Gutter repairs;
- □ Fence repairs;
- Rehanging shutters; and
- Painting over graffiti.

https://www.homepath.com/field-services.html

Methodology for Investigation

- Neighborhoods selected for investigations were:
 - Majority African American
 - Majority Latino
 - Majority Non-White
 - Majority White
- Neighborhoods selected had Fannie Mae foreclosed homes listed for sale on <u>Fannie's website</u>.
- □ 100% of Fannie Mae REOs in targeted zip codes were investigated.

Methodology for Investigation

- These 39 items are important maintenance issues addressing curb appeal, health and safety items, and structural issues for marketing the REO, maintaining property values, and being a good neighbor to surrounding homeowners.
 - The investigator marked "yes" or "no" as to whether the deficiency was present on the REO.
 - For example, 1 unsecured hole in the structure counts as 1 deficiency; likewise, 3 holes in the structure also counts as only 1 deficiency.
- Photos were taken of the REO and neighbors on both sides and across the street to show routine maintenance of homes in neighborhoods.
- No homes that were occupied were evaluated or used in the complaint.

Evaluation Measures

Curb Appeal

 Trash, Leaves, Overgrown Grass, Overgrown Shrubs, Invasive Plants, Dead Grass

□ Structure

Broken Windows, Broken
 Doors, Damaged Fences,
 Damaged Roof, Holes,
 Wood Rot

□ Signage

■ Trespassing/warning signs, "Bank owned", "Auction", or "Foreclosure" signs, "For Sale" signs missing or broken/discarded











Evaluation Measures

□ Paint/Siding

 Graffiti, excessive peeling/chipped paint, damaged siding

Gutters

 Missing, out of place, broken, hanging, obstructed

■ Water Damage

 Mold, discoloration, excessive rust, erosion

Utilities

Tampered with or exposed



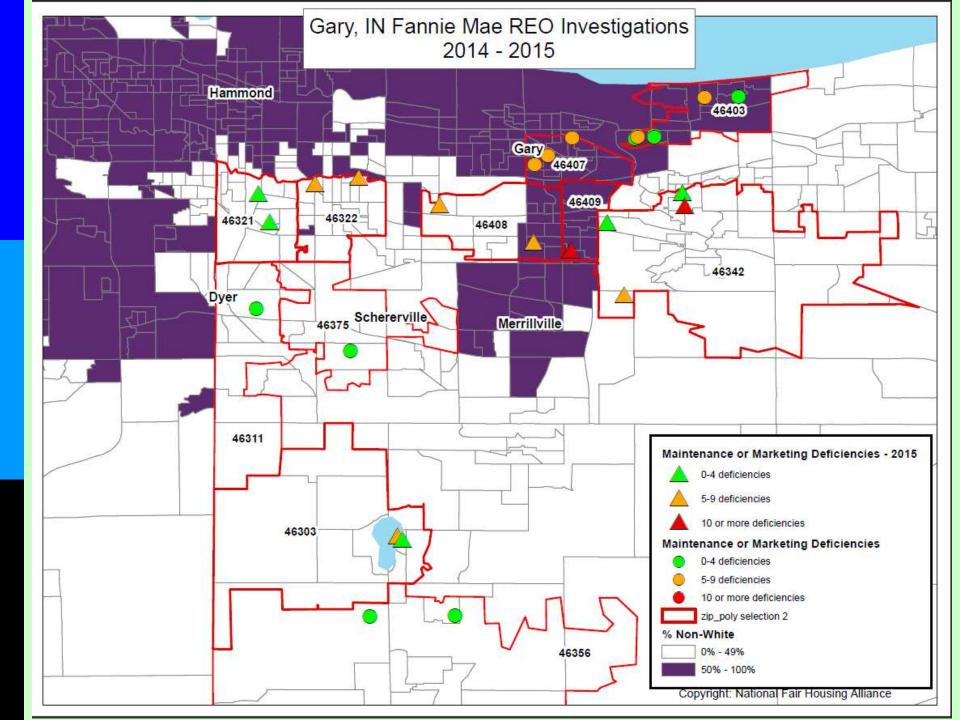






Gary, IN Racial Disparities

- ☐ In the Gary, IN metropolitan area we investigated 25 Fannie Mae REOs from 2014 to 2015.
 - 10 located in African-American neighborhoods
 - 15 located in White neighborhoods
- □ 70.0% of the REO properties in communities of color had <u>five or more marketing or maintenance deficiencies</u>;
- 30.0% of the REO properties in communities of color had <u>holes in</u> the structure of the home; and,
- □ 60.0% of the REO properties in communities of color had <u>unsecured</u>, <u>broken</u>, <u>or boarded windows</u>



Fannie Mae Fails to Maintain REOS in African American and Latino Neighborhoods

2014 - 2015

2014: This Fannie Mae REO in an African American neighborhood is not even visible from the street due to the severely overgrown shrubbery in the front yard.



There is a "for sale" sign in the yard but you would never see it from the street because the shrubs are so overgrown.



Fannie Mae has left a huge hornet's nest on this home. This is dangerous to anyone visiting the property and should have been immediately removed.









These well-maintained neighbors must live next to this dangerous eyesore created by Fannie Mae.

2014: This Fannie Mae REO in an African American neighborhood has no "for sale" sign showing that it is for sale. Let's take a closer look at the house.







2015: Fannie Mae REO in an African American neighborhood.



Here another home's gutters have been neglected by Fannie Mae. These plants have been here for a long time since they have grown and died in the gutter.





Here Fannie Mae has failed to fix or replace a broken window. Instead they have left the broken panes of glass sitting in the window.



Fannie Mae has yet again left a huge hornet's nest, creating a dangerous environment for anyone visiting the home.

2015: A Fannie Mae REO in an African American neighborhood. It doesn't look too bad from the front, but let's take a closer look...



On the side of the home Fannie has left overgrown shrubbery. Fannie Mae could also paint this home's trim to make it more appealing for a potential homeowner.



Fannie Mae's Well-Maintained REOs in White Neighborhoods

2014 - 2015



Fannie Mae is taking good care of this REO in a white neighborhood. The grass is mowed and Fannie has made sure to remove any trash or debris from the property.

The backyard of the REO is clean and mowed. There are no broken windows and the gutters are clean.



These Fannie Mae REOs in white neighborhoods also have great curb appeal and are well maintained.





Health & Safety Concerns

Living next to or nearby foreclosed homes causes stress, high blood pressure, asthma, and anxiety. People report feeling their neighborhood is stigmatized.

American Heart Association

- "The increases in blood pressure observed could be due in part to unhealthy stress from residents' perception that their own properties are less valuable, their streets less attractive or safe and their neighborhoods less stable," said Mariana Arcaya, Sc.D., M.C.P.
- □ "Safety could also be a concern that affects their ability to exercise in these neighborhoods."
- "Because the study involved predominately white, middle-class, suburban neighborhoods with single-family homes, research on different populations in urban and rural settings is needed," Arcaya said.

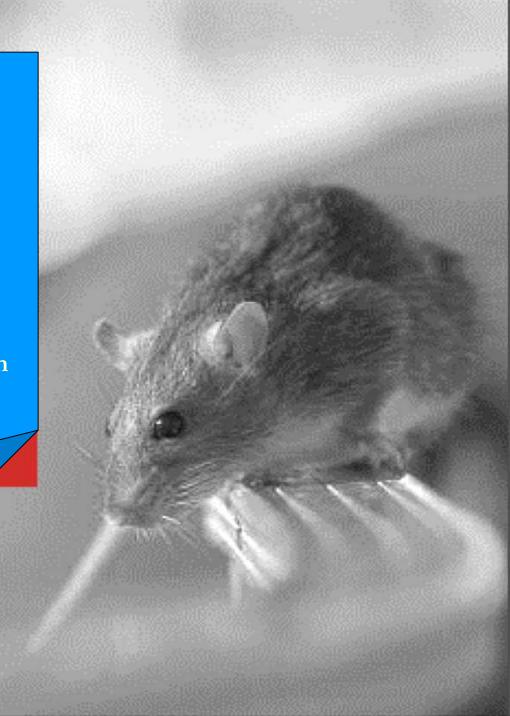




UNSAFE NEIGHBORHOODS

Unattended and unmaintained properties result in:

- Illegal dumping and rodent infestation
- Injuries from accidental fires or arson
- Deterioration of lead paint.



QUESTIONS?

From Fannie Mae REO home in Orlando, Florida.

06.21.2014 16:30